DESCRIPTION

Clear, practical, step-by-step guidance through the nonprofit merger process


From assessing feasibility and planning for implementation to post-merger integration, this ground-breaking work points out pitfalls and offers insightful commentary in every chapter.

• Provides a comprehensive framework for designing and implementing effective collaborations of all kinds

• Offers the tools needed to effectively collaborate with potential partners

• Shows how nonprofit mergers are fundamentally different from for-profit mergers—and why board members need to know this

• Focuses on the needs of the nonprofit sector, including cultural compatibility and compassionate management practices

• Shows nonprofit managers and board members how to make their way through the merger process without repeating Wall Street's mistakes

Insightful and realistic, Nonprofit Mergers and Alliances, Second Edition equips you with the tools and knowledge you need to create effective collaborations.
ABOUT THE AUTHOR

THOMAS A. M CLAUGHLIN is Vice President for Consulting Services for the Nonprofit Finance Fund, a national leader in financing nonprofits, strengthening their financial health, and improving their capacity to serve their communities. He is nationally recognized as an expert in nonprofit mergers and alliances, having consulted nonprofits in over 200 such collaborations. He is contributing editor for the Nonprofit Times, for which he writes a monthly column, and is the author of Streetsmart Financial Basics for Nonprofit Managers, Third Edition (Wiley). He is also a member of the faculty at the Heller School for Social Policy and Management at Brandeis University.

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