DESCRIPTION

Thorough guidance and detailed analysis of the valuation business engagement

Discussing the practical aspects of business valuation that arise in the context of a tax valuation, this book provides you with detailed analysis of the valuation business engagement process. Detailed discussion is included of various cases outlining errors that appraisers have made in appraisal reports, as well as in-depth discussion of the current appraisal industry issues that are impacting tax valuations.

• Examines concepts and topics including level of value, the role of estate planners in the business valuation process, the use of appraisers in estate planning and litigation, and the appraiser identification/selection process

• Provides insight into the nature of the major appraisal trade associations

• Offers insights into preventing errors from getting into appraisal reports

This helpful guide provides you with the detailed discussion you need on the various business valuation standards that have been promulgated by the Appraisal Standards Board as well as several appraisal trade associations.
ABOUT THE AUTHOR

L. PAUL HOOD Jr., JD, LLM, has worked over twenty years as a practicing lawyer, specializing in the areas of tax and estate planning. His professional speaking engagements include presentations at a number of law schools and for numerous professional organizations. He is a former adjunct professor of estate and gift tax, and his published works have appeared in many publications.

TIMOTHY R. LEE, ASA, leads Mercer Capital's Corporate Valuation Group. Mercer Capital is a premier business valuation and transaction advisory firm, serving a national and international client base. Mr. Lee has extensive experience in providing corporate valuation and investment banking services to hundreds of clients in an array of industries.

For additional product details, please visit https://www.wiley.com/en-us