Results That Last: Hardwiring Behaviors That Will Take Your Company to the Top
Quint Studer


DESCRIPTION

Praise for Results That Last

"Quint Studer is a superb communicator with a deep belief in the power of relationships. His informal tone, sense of humor, and real-world stories bring his business principles to life. Results That Last has a vital, optimistic quality that will keep readers re-reading long after other leadership books have been relegated to a dark corner of the shelf."

-- Nido Qubein, author of How to Get Anything You Want; President, High Point University; Chairman, Great Harvest Bread Company; and founder, National Speakers Association Foundation

"Results That Last is long overdue and fills a big gap in effective business management. There are legions of books that show us the way to achieve successful results in business, but very few that teach us how to institutionalize success. In reality, achieving success is the easy part. The real challenge is to achieve results that last. Quint Studer not only proves it is possible to hardwire a culture for lasting results, but lays out a simple, logical, and effective way to do so. Anyone who wants to make success a habit needs to read this book."

-- Bob MacDonald, former CEO, Allianz Life of North America and author of Beat the System: 11 Secrets to Building an Entrepreneurial Culture in a Bureaucratic World

"I have always been fascinated by how the various parts of an organization work together to achieve strategic objectives. In Results That Last, Quint Studer explores the complex subject of performance improvement in a fresh, readable, and easy-to-grasp way. By
standardizing certain business practices and leader behaviors, any company in any field can create an environment that allows it to achieve and sustain long-term results.”

-- David F. Giannetto, coauthor of *The Performance Power Grid: The Proven Method to Create and Sustain Superior Organizational Performance*

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**ABOUT THE AUTHOR**

**QUINT STUDER** not only teaches it, he has done it. After leading organizations to breakthrough results, Quint formed the Studer Group, an outcomes firm that implements evidence-based leadership systems that help clients attain and sustain outstanding results. He was named one of the “Top 100 Most Powerful People in Healthcare” by *Modern Healthcare* magazine for his work on institutional healthcare improvement. Studer was named "Master of Business" by *Inc.* magazine. For more information, visit www.studergroup.com and www.quintsbooks.com.

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