DESCRIPTION

From Governor and White House cabinet member Mike Leavitt: how to find collaborative solutions to the greatest challenges

Your business challenges extend far beyond you and your firm, to the competitors within your industry and the regulators outside it. Finding solutions to larger issues requires cooperation between diverse stakeholders, and in this rapidly changing world, only those able to adapt and network successfully will produce fast, competitive solutions.

How can leaders successfully bridge divides and turn competitors into collaborators? Leavitt and McKeown explain how a well-chosen network can become a powerful alliance. Whether you’re launching a new partnership, or rehabilitating one already in progress, Finding Allies, Building Alliances will help you find workable solutions to the most complex problems.

• Written by Mike Leavitt, former Governor of Utah who brought the 2002 Winter Olympics to Salt Lake City, former US Secretary of Health and human services, and former head of the EPA; with his former Chief of Staff and business partner Rich McKeown, co-founder of Leavitt Partners

• Includes a framework of 8 elements that will help any leader foster and maintain an effective, productive collaborative venture

• Shows how better collaboration can not only solve problems, but boost the competitiveness and resilience in all sectors

Finding Allies, Building Alliances is essential reading for any business leader looking for transformative solutions and a sustainable future.
Mike Leavitt was elected governor of Utah three times. He then served in the cabinet of President George W. Bush as Secretary of Health and Human Services and administrator of the Environmental Protection Agency. He has since returned to the private sector to found Leavitt Partners, which advises clients in the health sector. He lives in Salt Lake City, Utah.

Rich McKeown is cofounder, president, and CEO of Leavitt Partners. He served as chief of staff during Mike Leavitt’s terms as governor of Utah, administrator of the EPA, and Secretary of Health and Human Services. Before working in government, he was an educator, a lawyer, and a mediator. He lives in Salt Lake City, Utah.