Determination of Value: Appraisal Guidance on Developing and Supporting a Credible Opinion

Frank Rosillo

DESCRIPTION

How to develop and support a credible opinion of value based on a foundational framework

This book provides knowledge and guidance to valuation practitioners on achieving a new level of professionalism and credibility, as well as to those stakeholders in the valuation process in need of assessing the credibility of an appraiser's work product for decision-making purposes. It introduces a well defined framework of key credibility concepts and procedures at each step of the appraisal process, including reasonableness tests, valuation methodologies, financial analysis, economic and industry analysis, engagement planning, and informed judgment.

• Provides needed guidance to valuation practitioners to enhance their valuation practice and improve the credibility of the appraiser's work product

• Offers guidance to stakeholders in the valuation process in need of assessing the credibility of an appraiser's work product for decision-making purposes

Get foundational framework appraisal advice with the proven guidance found in *Determination of Value*. 
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