Value Management is a philosophy, set of principles and a structured management methodology for improving organisational decision-making and value-for-money. The second edition builds on the success of the first edition by extending the integrated value philosophy, methodology and tool kit to describe the application of Value Management to the areas of service delivery, asset management, and, Programmes, in addition to Projects, products and processes. Value Management is a well-established methodology in the international construction industry, and in the UK has been endorsed as good practice in a range of government sponsored reports.

In this book the authors have addressed the practical opportunities and difficulties of Value Management by synthesising the background, international developments, benchmarking and their own extensive consultancy and action research experience in Value Management to provide a comprehensive package of theory and practice. The second edition retains the structure of the first edition, covering methods and practices, frameworks of value and the future of value management. It has been thoroughly updated, and a number of new chapters added to encapsulate further extensions to current theory and practice. In particular, the new edition responds to:

- A range of recent UK industry and government publications; and most notably BS EN 16271:2012 - Value management: Functional expression of the need and functional performance specification; the imminent update of BS EN 12973:2000 Value Management;
BS EN 1325 Value Management – Vocabulary, Terms and definitions; the changes to “Value for Europe” governing the training
and certification of Value Management in European Union countries; the UK Government’s Management of Value (MoV) initiative,
together with other leading reports, international guidance and standards on Value Management.

- Research in Value Management undertaken since publication of the first edition.

- Changes in Value Management practice particularly in Programmes and Projects.

- Developments in the theory of value, principally value for money measures, whole life value option appraisal, and benefits
  realisation.

- Initiatives in asset management initiatives covering the management of physical infrastructure, for example the recent launch of a
  “Asset Management: Specification For The Optimized Management Of Physical Assets”

The second edition contains a dedicated chapter of exemplar case studies drawn from the authors’ experience, selected to
demonstrate the new areas of theory and practice. An Appendix includes an extensive set of tools and techniques of use in Value
Management practice.

Construction clients, including those in both the public and private sectors, and professionals such as construction cost consultants,
quantity surveyors, architects, asset managers, construction engineers, and construction managers will all find Value Management of
Construction Projects to be essential reading. It will also be of interest to researchers and students on construction related courses in
Higher Education – particularly those at final year undergraduate and at Masters level.
ABOUT THE AUTHOR

**John Kelly** was until his recent retirement the principal of Axoss Ltd, a company promoting and undertaking consultancy, training and research in value management, value engineering, whole life costing and whole life value. Prior to forming Axoss he was Professor of Construction Innovation in the School of the Built and Natural Environment, Glasgow Caledonian University.

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