A practically-focused resource for business valuation professionals

Financial Valuation: Applications and Models provides authoritative reference and practical guidance on the appropriate, defensible way to prepare and present business valuations. With contributions by 30 top experts in the field, this new fourth edition provides an essential resource for those seeking the most up-to-date guidance, with a strong emphasis on applications and models. Coverage includes state-of-the-art methods for the valuation of closely-held businesses, nonpublic entities, intangible, and other assets, with comprehensive discussion on valuation theory, a consensus view on application, and the tools to make it happen. Packed with examples, checklists, and models to help you navigate your valuation project, this book also provides hundreds of expert "tips" and best practices in clear, easy-to-follow language. The companion website provides access to extensive appendix materials, and the perspectives of valuation thought-leaders add critical insight throughout each step of the process.

Valuation is an important part of any organization's overall financial strategy, and seemingly-small inaccuracies or incomplete assessments can have big repercussions. This book walks you through the valuation process to give you the skills and understanding you need to get it done right.

- Learn best practices from 30 field-leading experts
- Follow clear examples for complex or unfamiliar scenarios
- Access practical tools that streamline the valuation process
• Understand valuation models and real-world applications

The business valuation process can become very complex very quickly, and there’s no substitute for clear guidance and a delineated framework in the run-up to completion. Get organized from the beginning, and be systematic and methodical every step of the way. *Financial Valuation: Applications and Models* is the all-encompassing, expert guide to business valuation projects.

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**ABOUT THE AUTHOR**

JAMES R. HITCHNER, CPA/ABV/CFF, ASA, is Managing Director of Financial Valuation Advisors, Inc., President of The Financial Consulting Group, and CEO of Valuation Products and Services. He has thirty-seven years of valuation experience. He is editor in chief of *Financial Valuation and Litigation Expert* journal. Mr. Hitchner is editor/coauthor of *Financial Valuation Workbook, Fourth Edition; A Consensus View Q&A Guide to Financial Valuation; Valuation for Financial Reporting: Fair Value, Business Combination, Intangible Assets, Goodwill and Impairment Analysis, Third Edition*; and coauthor of PPC’s *Guide to Business Valuations*. He has provided testimony on valuations in numerous state and federal courts. An inductee in the AICPA Business Valuation Hall of Fame, he is one of the four members of the original AICPA Business Valuation Standards Writing Task Force, on which he served for six years, until the June 2007 official release of the standards.

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