UNTANGLE THE WEB OF FUNDRAISING REGULATIONS, WITH THE LATEST UPDATES FOR 2017

The Law of Fundraising is the definitive reference by the field's most respected authority, and the only book to tackle the increasingly complex maze of federal and state fundraising regulations. Updated to cover the latest changes to fundraising law for 2017, this book includes new coverage of donor-advised funds, international fundraising, and the IRS's charitable spending initiative alongside updates on Form 990, political fundraising, and more. Both state and federal regulations are covered with an emphasis on administrative, tax, and constitutional law, alongside expert discussion on compliance issues, trends, and upcoming legislation. Accessible language aids in conceptual understanding, while extensive tables of cases, IRS rulings and pronouncements, checklists, and sample forms facilitate correct application. The companion website features additional tables, appendices, IRS guidelines, and other useful documents, providing attorneys, accountants, and nonprofit professionals with a rich toolkit for ensuring compliance.

With all topics pertaining to finance under increasing federal scrutiny, laws surrounding fundraising are becoming increasingly difficult to parse. Mistakes can impact the nonprofit's bottom line, so keeping up-to-date is crucial; this book provides a comprehensive reference to the latest developments, along with expert forecasting of what is to come.

• Understand the latest state and federal laws surrounding fundraising activities

• Learn how the law governs Internet fundraising and other emerging issues

• Get up to date on the new rules surrounding donor-advised funds and international fundraising
Examine prospective laws, regulatory trends, and how new rules impact fundraising professionals.

Fundraising is critical to the nonprofit's ability to carry out their mission, yet the regulatory tangle at both the state and federal level can be a nightmare to navigate. *The Law of Fundraising* streamlines compliance with the latest legal developments and invaluable tools for application.

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**ABOUT THE AUTHOR**

**BRUCE R. HOPKINS (Kansas City MO)** is a senior partner with the firm Polsinelli Shughart PC. He is also the author of more than 35 books, including *The Law of Tax-Exempt Organizations, 10e, The Law of Fundraising, 4e, Nonprofit Law for Colleges and Universities, Nonprofit Governance, and Nonprofit Law Made Easy*, as well as the monthly newsletter *Bruce R. Hopkins' Nonprofit Counsel*, all published by Wiley. Hopkins earned his Juris Doctorate and Master of Laws degrees at the George Washington University. He has practiced law for 40 years and is a member of the District of Columbia and Missouri bars. Hopkins received the 2007 Outstanding Nonprofit Lawyer Award (Vanguard Lifetime Achievement Award) from the American Bar Association, Section of Business Law, and Committee on Nonprofit Corporations. He is listed in *The Best Lawyers in America, Nonprofit Organizations/Charities Law, 2007-2008*. 

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