



AI for Marketing and Product Innovation: Powerful New Tools for Predicting Trends, Connecting with Customers, and Closing Sales

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DESCRIPTION

Get on board the next massive marketing revolution

AI for Marketing and Product Innovation offers creatives and marketing professionals a non-tech guide to artificial intelligence (AI) and machine learning (ML)—twin technologies that stand poised to revolutionize the way we sell. The future is here, and we are in the thick of it; AI and ML are already in our lives every day, whether we know it or not. The technology continues to evolve and grow, but the capabilities that make these tools world-changing for marketers are already here—whether we use them or not. This book helps you lean into the curve and take advantage of AI’s unparalleled and rapidly expanding power.

More than a simple primer on the technology, this book goes beyond the “what” to show you the “how”: How do we use AI and ML in ways that speak to the human spirit? How do we translate cold technological innovation into creative tools that forge deep human connections? Written by a team of experts at the intersection of neuroscience, technology, and marketing, this book shows you the ins and outs of these groundbreaking technological tools.

- Understand AI and ML technology in layman’s terms
- Harness the twin technologies unparalleled power to transform marketing
- Learn which skills and resources you need to use AI and ML effectively
- Employ AI and ML in ways that resonate meaningfully with customers

- Learn practical examples of how to reinvest product innovation, brand building, targeted marketing and media measurement to connect with people and enhance ROI

Discover the true impact of AI and ML from real-world examples, and learn the thinking, best practices, and metrics you need to capture this lightning and take the next massive leap in the evolution of customer connection. *AI for Marketing and Product Innovation* shows you everything you need to know to get on board.

ABOUT THE AUTHOR

D R. A.K. PRADEEP is the Founder/CEO of machineVantage, a startup applying AI and Machine Learning to some of the most challenging marketing problems. Dr. Pradeep's clients during his career have ranged from Unilever to Coca-Cola, Nissan, Google, Facebook, Mondelez, Pepsi-Cola, Clorox, and dozens more. He is the author of *The Buying Brain*, also from Wiley.

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